

# **GN-373**

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V Semester B.B.A. Examination, December - 2019 (CBCS) (F+R) (2016-17 and Onwards)

### **BUSINESS ADMINISTRATION**

## 5.1: Entrepreneurial Management

Time: 3 Hours

Max. Marks: 70

Instruction: Answers should be written in English only.

### SECTION - A

Answer any five sub-questions. Each sub-question carries 2 marks. 5x2=10

- 1. (a) Mention any four types of entrepreneurs.
  - (b) Mention any two characteristics of a small scale industry.
  - (c) Mention any four limitations of a sale-proprietorship.
  - (d) What is meant by technical feasibility of a project?
  - (e) Expand: SISI, SIDBI.
  - (f) Mention any two essential qualities of an entrepreneur.
  - (g) Mention any two factors influencing entrepreneurship.

#### **SECTION - B**

Answer any three questions. Each question carries 6 marks.

3x6=18

- 2. Explain any six functions of an entrepreneur.
- 3. Explain any six problems faced by small scale industries.
- 4. Explain any six factors affecting product selection.
- 5. Explain any six components of a business plan.
- 6. Explain any six financial incentives available to small scale industries.



#### SECTION - C

Answer any three questions. Each question carries 14 marks.

3x14=42

- 7. Explain any seven advantages and seven disadvantages of being an entrepreneur.
- 8. Explain the different patterns of ownership of a small scale industry and also two advantages and two disadvantages of each pattern.
- 9. Explain any ten factors affecting the location of a small scale industry.
- 10. Explain any six pitfalls in preparing a business plan and also the techniques of avoiding the same.
- 11. Explain any seven causes of industrial sickness.

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